

#### Ulrika Pernler

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 Works as a teacher at a riding school since 1992

#### I am a licensed

- Dressage trainer
- Dressage judge
- Competition Chief Justice
- Working Equitation Judge
- WE course designer

I compete in both Working Equitation and Dressage







# The "new" riding school

The Swedish Riding School nowadays:

Today's students in the riding schools are very aware that they are customers.

They want quality and they want to develop in a fast pace, which is not compatible with riding once a week

Through Working Equitation both adult and children riders can easily measure their own progress. Even the parents in the stands are able to see the development.

Working Equitation has become a natural part in the education at our riding school





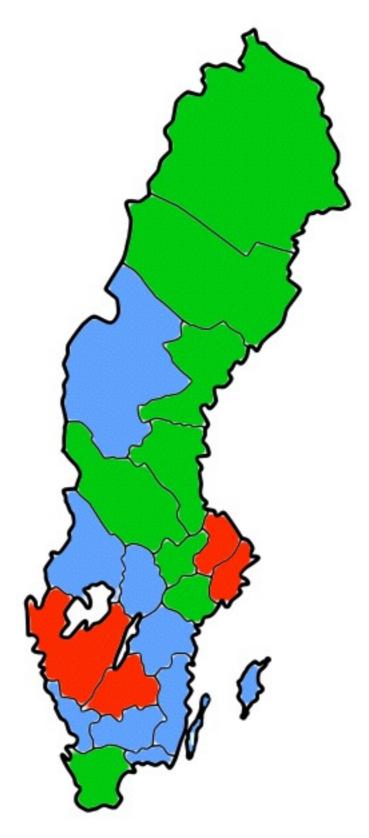
## WE spreads in Sweden

I lecture all over Sweden about how to run a riding school and make it profitable.

The part about Working Equitation takes more and more place as the audience is very interested in getting to know more about how this can develop their business.

# How is WE widespread in Sweden today?

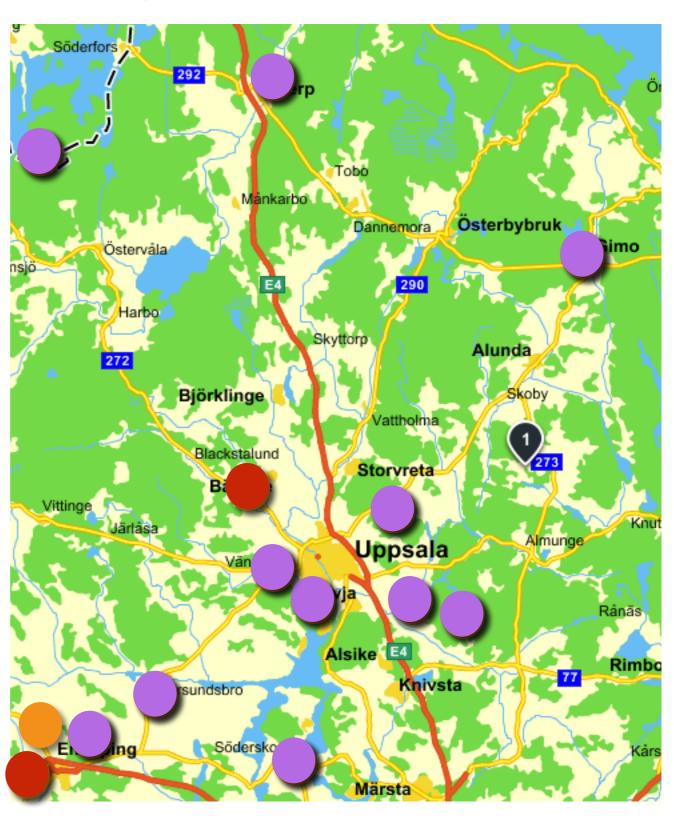
- Many active riders and competitors
- Many active riders, the number of trainings and competitions increases
- Areas that we want to focus on getting more activity in



#### Begin the work in your local area

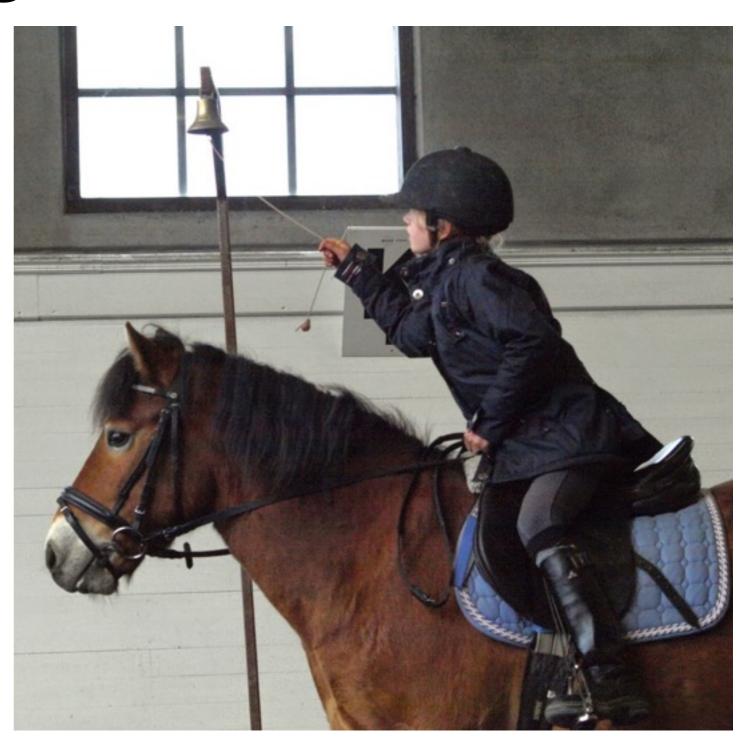
- Riding schools in Uppland
- Have received introduction
- Using Working Equitation in their lessons today





## Working Equitation in the riding lessons

- A clear way to ride and teach
- Challenging, stimulating and fun
- Suitable for everyone from beginners to the competition riders
- Variety for the horses



### External trainings

- Invites riders to try something new
- Gives the students additional opportunities to ride
- Attracts new members to the riding school
- Provides increased income to the riding school



#### Pay and Ride

- An opportunity to practice how to compete both for the riding school students and for riders with their own horse
- Attracts riders who will not yet compete in a "real" competition by offering a less stressful experience
- Easier to arrange than a competition and does not require so many volunteers





## "Ridskolecupen 2017"

Riding schools all over Sweden will compete against each other in Working Equitation in 2017.

We designed a program where we put both dressage and maneability test into into one single program.

"Ridskolecupen" is ridden every year in Sweden, but this is the first year when WE is a separate discipline

